

DTS Communications

DownTime Solutions (DTS) Communications, Inc. is the newest client at the Innovation Center. They are preparing to patent and produce an auxiliary power system for wireless mesh network telecommunication systems. They also design and install systems for indoor and outdoor use. As veterans of Iraqi Freedom and business partners, Brian Ledbetter of Pryor and James Cavin of Stilwell bring prior entrepreneurial experience Innovation & Incubation Center Client Highlights "The OSU-MAIP incubator has it all: HUBZone, tax incentives, a great facility and plenty of room to grow." Chuck Woodson, Non-Metallic Sciences, Inc. to DTS. The company is off to a quick start. RCB-Claremore chose DTS as installer and supplier of Cisco Systems equipment as they completed their construction project.

Three days later, the DTS Communication partners were creating a WiFi network for CountryFever, a Pryor based country musical festival that attracts the hottest acts in the business. Because of their service, CountryFever organizers have agreed to use DTS Communication services at all future events. DTS is currently working on four other contracts in Kansas, Oklahoma and Texas. "We are definitely keeping busy," said Ledbetter. DTS Communications has also begun a WiFi pilot project in downtown Pryor and has plans to make all of Pryor a WiFi hotspot, joining a growing list of approximately 200 other communities and cities nationwide. Several other communities along Highway 69 have also expressed an interest in mesh networks.



"Cutting the wire" are (L to R) Brian Ledbetter, co-owner of DTS Communications, Tom Briggs, Pryor Area Chamber of Commerce and Labinal; Sanders Mitchell, MAIP; Pat Braithwaite, OSU-Okmulgee; Matt Matlack, VP of Sales; Mayor Jimmy Tramel; James Cavin, co-owner; Chris Calvert, Cisco Systems.